Doing the Math for Your Propane Buying Options*

The price of propane fluctuates on an almost daily basis, just like the price of gasoline. But you can manage some of the variables using seasonal and contract buying.

**Seasonal Buying:** To compliment your contract and maximize savings, many customers start the heating season with a full propane tank by filling their tanks in the summer while prices are at off-season, annual lows.

**Contract Buying:** The best way to purchase your propane is through contract buying. Purchasing this way locks in your price for the winter and places you on auto-fill delivery which gives you very little chance of running out. This provides you with best price at the lowest risk. It also eliminates the need to pay in-season prices, which are based on the open market and are usually the highest prices of the year.

<table>
<thead>
<tr>
<th>Average user using 850 Gallons per year with 1 furnace &amp; water heater.</th>
<th>Pre-Buy (by Sept.)</th>
<th>Comfort Care/ Budget</th>
<th>Market Rate Auto-Fill</th>
</tr>
</thead>
<tbody>
<tr>
<td>37%</td>
<td>35%</td>
<td>9%</td>
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* Savings are calculated based on actual usage in the 2017 – 2018 heating season.

Collett sends “Pre-Buy” and “Comfort-Care” (Budget) contracts out annually in the early summer to give customers the opportunity to lock-in savings on an annual basis.

### Best Price – LEAST RISK

**Pre-Buy**
In the 2017-2018 heating season, an average user could have saved over $900 (or roughly 37%) by Pre-Buying fuel for the season. But this requires a significant up-front investment, paying for your projected annual usage in advance. Your tank is automatically filled on a regular schedule.

**Comfort Care/Budget**
For those who prefer not to make the up-front investment, but want to save money, the level monthly payment of the Comfort Care plan is the best option. In the 2017-2018 heating season, an average Comfort Care customer would have saved nearly 35% over a Market Rate, will-call customer. We will project your annual usage and divide it into equal monthly payments. We will automatically fill your tank on a regular schedule.

### Highest Price – MOST RISK

**Market Rate, Auto-Fill**
For customers who forgot to sign-up for Comfort Care in the summer, Auto-Fill is the best way to minimize your propane costs. The annual savings for an average user was approximately 9%. By becoming an Auto-Fill customer you will be added to our regular delivery route for a convenient, reliable supply in addition to saving money.

**Market Rate, Will-Call**
A homeowner would need to monitor their own tank on a regular basis to prevent outages or special delivery fees. This method also requires the most time and attention from the customer.

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