

Doing the Math for Your Propane Buying Options*

The price of propane fluctuates on an almost daily basis, just like the price of gasoline. But you can manage some of the variables using seasonal and contract buying.

Seasonal Buying: To compliment your contract and maximize savings, many customers start the heating season with a full propane tank by filling their tanks in the summer while prices are at off-season, annual lows.

Contract Buying: The best way to purchase your propane is through contract buying. Purchasing this way locks in your price for the winter and places you on auto-fill delivery which gives you very little chance of running out. This provides you with best price at the lowest risk. It also eliminates the need to pay in-season prices, which are based on the open market and are usually the highest prices of the year.



Average user using 850 Gallons per year with 1 furnace & water heater.	Pre-Buy (by Sept.)	Comfort Care/ Budget	Market Rate Auto-Fill
	37%	35%	9%

*Savings are calculated based on actual usage in the 2017 – 2018 heating season.

Collett sends “Pre-Buy” and “Comfort-Care” (Budget) contracts out annually in the early summer to give customers the opportunity to lock-in savings on an annual basis.

Best Price – LEAST RISK

Highest Price – MOST RISK

Pre-Buy

In the 2017-2018 heating season, an average user could have saved over \$900 (or roughly 37%) by Pre-Buying fuel for the season. But this requires a significant up-front investment, paying for your projected annual usage in advance. Your tank is automatically filled on a regular schedule.

Comfort Care/Budget

For those who prefer not to make the up-front investment, but want to save money, the level monthly payment of the Comfort Care plan is the best option. In the 2017-2018 heating season, an average Comfort Care customer would have saved nearly 35% over a Market Rate, will-call customer. We will project your annual usage and divide it into equal monthly payments. We will automatically fill your tank on a regular schedule.

Market Rate, Auto-Fill

For customers who forgot to sign-up for Comfort Care in the summer, Auto-Fill is the best way to minimize your propane costs. The annual savings for an average user was approximately 9%. By becoming an Auto-Fill customer you will be added to our regular delivery route for a convenient, reliable supply in addition to saving money.

Market Rate, Will-Call

A homeowner would need to monitor their own tank on a regular basis to prevent outages or special delivery fees. This method also requires the most time and attention from the customer.



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